



## INDIANA ECONOMIC GROWTH REGION 9 (Bartholomew, Dearborn, Decatur, Franklin, Jackson, Jefferson, Jennings, Ohio, Ripley and Switzerland Counties)

Current Occupation <sup>1</sup>	2011 OES Annual Entry Wage	Next Step Occupation <sup>2</sup>	Education/ Training	2011 OES Annual Entry Wage	Next Step Occupation <sup>3</sup>	Education/ Training	2011 OES Annual Entry Wage	2011 OES Annual Experienced Wage
Bartenders	\$17,292	Social and Human Service Assistants	Postsecondary vocational training	\$19,667	Medical and Public Health Social Workers	Bachelor's degree	\$29,818	\$47,204
Bill and Account Collectors	\$23,550	Lodging Managers	Postsecondary vocational training	\$40,492	First-Line Supervisors of Non-Retail Sales Workers	Bachelor's degree	\$45,429	\$92,974
Child Care Workers	\$16,996	Preschool Teachers, Except Special Education	Postsecondary vocational training	\$18,470	Kindergarten Teachers, Except Special Education	Bachelor's degree	\$39,511	\$61,911
Correspondence Clerks	\$21,062	Human Resources Assistants, Except Payroll and Timekeeping	Postsecondary Vocational training	\$27,265	Compensation, Benefits, and Job Analysis Specialists	Bachelor's degree	\$32,339	\$53,232
First-Line Supervisors of Food Preparation and Serving Workers	\$21,074	First-Line Supervisors/Managers of Personal Service Workers	Postsecondary vocational training	\$21,684	Health Educators	Bachelor's degree	\$26,140	\$40,893
First-Line Supervisors of Housekeeping and Janitorial Workers	\$25,599	Occupational Health and Safety Technicians	Associate degree	\$25,919	<b>Industrial Engineers<sup>6</sup></b>	Bachelor's degree	\$49,881	\$82,823
First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	\$17,925	Architectural Drafters	Postsecondary vocational training	\$30,346	<b>Architects, Except Landscape and Naval<sup>6</sup></b>	Bachelor's degree	\$34,132	\$56,050
Floral Designers	\$16,597	Self-Enrichment Education Teachers	Postsecondary vocational training	\$21,676	Special Education Teachers, Preschool, Kindergarten, and Elementary School	Bachelor's degree	\$38,832	\$57,076
Funeral Attendants	\$17,121	Residential Advisors	Postsecondary vocational training	\$19,486	Dietitians and Nutritionists	Bachelor's degree	\$38,898	\$57,541
Helpers--Brickmasons, Blockmasons, Stonemasons, and Tile and Marble Setters	\$24,511	Surveying Technicians	Postsecondary vocational training	\$29,717	Surveyors	Bachelor's degree	\$30,859	\$53,596

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Hotel, Motel, and Resort Desk Clerks	\$17,103	Civi Engineering Technicians	Associate degree	\$34,826	<b>Construction Managers<sup>G</sup></b>	Bachelor's degree	\$50,440	\$100,035
License Clerks	\$21,715	Eligibility Interviewers, Government Programs	Postsecondary vocational training	\$24,220	Secondary School Teachers, Except Special and Vocational Education	Bachelor's degree	\$25,042	\$54,330
Municipal Clerks	\$21,715	Title Examiners, Abstractors, and Searchers	Postsecondary vocational training	\$23,810	Technical Writers	Bachelor's degree	\$50,275	\$74,687
Nursing Aides, Orderlies, and Attendants*	\$18,071	Licensed Practical and Licensed Vocational Nurses	Postsecondary vocational training	\$32,684	Medical and Clinical Laboratory Technologists	Bachelor's degree	\$40,354	\$56,557
Office Machine Operators, Except Computer	\$17,428	Computer Support Specialists	Associate degree	\$27,941	Computer Systems Analysts	Bachelor's degree	\$47,055	\$76,794
Order Clerks	\$21,173	Loan Interviewers and Clerks	Postsecondary Vocational training	\$22,919	Human Resource Specialists	Bachelor's degree	\$29,470	\$61,211
Outdoor Power Equipment and Other Small Engine Mechanics	\$21,322	Civil Drafters	Postsecondary vocational training	\$30,346	<b>Civil Engineers<sup>G</sup></b>	Bachelor's degree	\$48,003	\$77,767
Parts Salespersons	\$18,805	Mapping Technicians	Postsecondary vocational training	\$29,717	<b>Computer Software Engineers, Systems Software<sup>G</sup></b>	Bachelor's degree	\$63,445	\$95,685
Payroll and Timekeeping Clerks	\$23,665	First-Line Supervisors of Office and Administrative Support Workers	Postsecondary vocational training	\$29,679	Social and Community Service Managers	Bachelor's degree	\$30,838	\$54,865
<b>Production, Planning, and Expediting Clerks<sup>G</sup></b>	\$28,489	<b>Industrial Engineering Technicians<sup>G</sup></b>	Associate Degree	\$30,706	Management Analysts	Bachelor's degree	\$56,350	\$118,119
Receptionists and Information Clerks	\$19,031	Travel Agents	Postsecondary vocational training	\$21,423	Personal Financial Advisors	Bachelor's degree	\$39,038	\$165,032
Retail Salespersons	\$16,920	Advertising Sales Agents	Postsecondary vocational training	\$23,366	Market Research Analysts and Marketing Specialists	Bachelor's degree	\$26,643	\$57,102
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	\$23,830	Paralegals and Legal Assistants	Associate degree	\$28,816	Credit Analysts	Bachelor's degree	\$29,507	\$64,738
Tellers	\$18,881	Bookkeeping, Accounting, and Auditing Clerks	Postsecondary vocational training	\$22,416	Accountants and Auditors	Bachelor's degree	\$36,861	\$65,760

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Veterinary Assistants and Laboratory Animal Caretakers	\$17,244	Preschool Teachers, Except Special Education	Postsecondary vocational training	\$18,470	Middle School Teachers, Except Special and Vocational Education	Bachelor's degree	\$31,820	\$58,945

\* Wage data from the March 2011 National Occupational Employment and Wage Estimates

>Notes: Current occupations<sup>1</sup> usually require a high school diploma or a General Equivalency Degree.

>Next Step Occupations<sup>2</sup> usually require an Associate Degree or PostSecondary Training.

>Next Step Occupations<sup>3</sup> are occupations that are on the Hoosier Hot 50 or High Wage High Demand list for the State of Indiana. These occupations usually require a Bachelor's Degree.

>Next Step Occupations are intended as examples, based on overlapping skills sets. Resource: Economic Modeling Specialists, Inc. (EMSI)

>Occupations printed in **green<sup>6</sup>** have been designated 'Green Jobs' by O\*Net OnLine, created for the U.S. Dept. of Labor, ETA, by the National Center for O\*Net Development.

>Wages shown are taken from Indiana's 2011 Occupational Employment Statistics report.

Research has highlighted the increasing importance of skills, basic and otherwise.

Employees develop skills through a variety of ways including past work experiences, job training, and higher education. Learning new skills will help you to further your career or find a new job in a different field. The information presented here will assist individuals in career discovery and preparation, planning for a career change, or offering guidance in career development.

WorkOne websites:

[www.in.gov/dwd](http://www.in.gov/dwd)

[www.hoosierdata.in.gov](http://www.hoosierdata.in.gov)

[www.indianacareerconnect.com](http://www.indianacareerconnect.com)

### **Other LMI Publications on our Web Site**

Career Guides

High Wage/High Demand Occupations

Hoosier Hot Jobs

Job Postings and Starting Wages Report

Up-One-Level Reports

Employment Opportunities

If you have questions or would like additional information, please contact Regional Analyst Jillian A. Nead at (812) 531-1117 ext. 234.